

Financial Change for Former Maritime Life Products

Use this form to make changes to the following types of policies:

- **Champion** • **Life Saver** • **Universal Solutions**
- **Architect Series** • **Intrepid** • **Performance Plan**
- **Life Accumulator**

In this form, *you* and *your* refer to the owner of the policy, and *we*, *our* and *us* refer to The Manufacturers Life Insurance Company (Manulife Financial).

See Investment Account Options on pages 3 and 4 for a complete list of available accounts.

Please print clearly and complete the sections of this form that correspond to the changes you want to make. Sign the bottom of each page you have completed and fax them to us at: 1-877-763-8834 (1-877-271-5494 if you live in Quebec).

| | | |
|-----------------------------------|---|---------------|
| 1 Policy owner information | Policy owner name (first, middle initial, last) | Policy number |
|-----------------------------------|---|---------------|

| | |
|--|---|
| 2 Allocating your deposits Complete this section if you want to give us instructions for investing a new deposit or future deposits. Select the investment accounts from the list on pages 3 and 4 (i.e. ILA002 - Canadian Bond). The effective date for deposits is the business day we receive the funds at our head office. | These instructions apply to (check one or both); <input type="radio"/> this deposit of \$ _____ <input type="radio"/> all future deposits |
|--|---|

| Investment accounts where you want to allocate the deposit (see pages 3 and 4 - <i>Investment Account Options</i>) | % of deposit allocated |
|--|------------------------|
| Investment account code Investment account name | % |
| Investment account code Investment account name | % |
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| Investment account code Investment account name | % |
| Investment account code Investment account name | % |
| TOTAL | 100 % |

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| 3 Please sign here By signing here you agree to the changes you've requested above. | Either the policy owner or the insurance advisor must sign. If there are two policy owners, both policy owners or the insurance advisor must sign. If the policy is owned by a corporation, we require the advisor's signature or the company name and either the titles and signatures of two signing officers, or the company seal and the title and signature of one signing officer. |
|---|--|

| | |
|--|--|
| Signature of policy owner 1 or signing officer | Signature of policy owner 2 or signing officer |
|--|--|

or

| | | |
|--------------------------------|--------------|---|
| Signature of insurance advisor | Advisor code | Date and time of client contact <input type="radio"/> a.m. <input type="radio"/> p.m. |
|--------------------------------|--------------|---|

Please complete the sections of this form that correspond to the changes you want to make. Sign the bottom of each page you have completed and fax them to us at: 1-877-763-8834 (1-877-271-5494 if you live in Quebec).

| | | |
|-----------------------------------|---|---------------|
| 4 Policy owner information | Policy owner name (first, middle initial, last) | Policy number |
|-----------------------------------|---|---------------|

| 5 Transferring funds between the policy's investment accounts <p style="margin-top: 100px;">We have provided space for 3 separate transfers. If you want to make more than 3 transfers, complete an additional form.</p> | Transfer #1 | | | | | | |
|---|-------------------------|---------------------------|--|-------------------------|-------------------------|-------------------------|------------------|
| | FROM: | | | TO: | | | |
| | Investment account code | Investment account name | Amount (% or \$) | Investment account code | Investment account name | Amount (% or \$) | |
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| | Transfer #2 | | | | | | |
| | FROM: | | | TO: | | | |
| Investment account code | Investment account name | Amount (% or \$) | Investment account code | Investment account name | Amount (% or \$) | | |
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| Transfer #3 (For GIAs* only) | | | | | | | |
| FROM: | | | | TO: | | | |
| Investment account code | Investment account name | Deposit date (dd/mm/yyyy) | Make transfer | Amount (% or \$) | Investment account code | Investment account name | Amount (% or \$) |
| | | | <input type="radio"/> now, or <input type="radio"/> at maturity | | | | |
| | | | <input type="radio"/> now, or <input type="radio"/> at maturity | | | | |
| | | | <input type="radio"/> now, or <input type="radio"/> at maturity | | | | |
| * Transfers may be subject to Market Value Adjustment | | | | | | | |

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| 6 Please sign here | Either the policy owner or the insurance advisor must sign. If there are two policy owners, both policy owners or the insurance advisor must sign. If the policy is owned by a corporation, we require the advisor's signature or the company name and either the titles and signatures of two signing officers, or the company seal and the title and signature of one signing officer. | | |
| By signing here you agree to the changes you've requested above. | Signature of policy owner 1 or signing officer | | Signature of policy owner 2 or signing officer |
| | or | | |
| | Signature of insurance advisor | Advisor code | Date and time of client contact <input type="radio"/> a.m. <input type="radio"/> p.m. |

The table below lists the investment accounts available to the following policies:

- **Champion** • **Life Saver** • **Universal Solutions** • **Life Accumulator**
- **Architect Series** • **Intrepid** • **Performance Plan**

Please use both the investment account code and investment account name when completing forms. Example:

| | |
|--|--|
| Investment account code ILA100 | Investment account name Advisor Fund |
|--|--|

✓ Available - no minimum deposit required

| Investment account code | Investment account name | Champion | Life Saver | Universal Solutions | The Architect Summit II | All other Architect Plans | Intrepid II 99 Performance Plan 97 Life Accumulator | All previous Intrepid and Performance Plan products |
|-------------------------------------|---|----------|------------|---------------------|-------------------------|---------------------------|---|---|
| Guaranteed Interest Accounts | | | | | | | | |
| GIAC1 | 1 yr Guaranteed Compound Interest | | ✓ | | | | | |
| GIAC3 | 3 yr Guaranteed Compound Interest | | ✓ | | | | | |
| GIAC5 | 5 yr Guaranteed Compound Interest | ✓ | ✓ | | | | | |
| GIAC10 | 10 yr Guaranteed Compound Interest | ✓ | ✓ | | | | | |
| Daily Interest Accounts | | | | | | | | |
| DAI001 | Daily Interest Account | ✓ | ✓ | ✓ | ✓ | | | |
| DIA002 | Money Market | | | | | ✓ | | |
| Guaranteed Interest Accounts | | | | | | | | |
| GTD001 | T-Bill (30-day) | | | | | | Δ | ○ Δ |
| GTD002 | One Year Fixed Interest Account* | | | ✓ | ✓ | ✓ | | |
| GTD003 | Three Year Fixed Interest Account* | | | ✓ | ✓ | ✓ | Δ | ○ Δ |
| GTD004 | Five Year Fixed Interest Account* | | | ✓ | ✓ | ✓ | Δ | ○ Δ |
| GTD005 | Ten Year Fixed Interest Account* | | | ✓ | ✓ | ✓ | Δ | ○ Δ |
| Indexed Linked Accounts | | | | | | | | |
| ILA001 | Canadian Equity Account | ✓ | ✓ | ✓ | ✓ | | ✓ | ✓ |
| ILA002 | Canadian Bond | | | ✓ | ✓ | | ✓ | ○ |
| ILA003 | Equity Account | | | | | ○ | | |
| ILA004 | US Equity | | | ✓ | ✓ | | | |
| ILA005 | US Equity (Cdn\$) | | | ✓ | ✓ | | | |
| ILA006 | US Technology (Cdn\$) | | | ✓ | ✓ | | | |
| ILA007 | US Small Cap. (Cdn\$) | | | ✓ | ✓ | | | |
| ILA008 | European Equity | | | ✓ | ✓ | | ○ | ○ |
| ILA009 | International Equity | | | ✓ | ✓ | | ✓ | ○ |
| ILA010 | Japanese Equity | | | ✓ | ✓ | | ✓ | ○ |
| ILA011 | Tactical Portfolio | | | ✓ | ✓ | | ○ | ○ |
| ILA101 | Advisor Funds - Classic II, Classic IIe** | | | | | ✓ | | |
| ILA102 | Advisor Funds - Classic, Accumulator, Funding** | | | | | ✓ | | |
| ILA103 | Advisor Funds - Original Architect** | | | | | ✓ | | |
| ILA104 | Advisor Fund Conservative** | | | ✓ | ✓ | ○ | | |
| ILA105 | Advisor Fund Balanced** | | | ✓ | ✓ | ○ | | |
| ILA106 | Advisor Fund Aggressive** | | | ✓ | ✓ | ○ | | |
| ILA200 | S & P 500 Index Account | ✓ | | | | | ✓ | ✓ |
| ILA201 | Mid-Term Bond Index Account | ✓ | | | | | | |
| ILA202 | Growth Fund Account | ○ | | | | | | |
| ILA203 | Income | | | | | | ○ | ✓ |
| ILA204 | Managed | | | | | | | ✓ |
| ILA205 | Portfolio Interest | | | | | | ○ | |
| ILA206 | Index Accel Canadian Equity | | | | | | ○ | |
| ILA207 | Index Accel S&P 500 | | | | | | ○ | |
| ILA208 | NASDAQ | | | | | | ○ | |

| Investment account code | Investment account name | Champion | Life Saver | Universal Solutions | The Architect Summit II | All other Architect Plans | Intrepid II 99 Performance Plan 97 Life Accumulator | All previous Intrepid and Performance Plan products |
|---|--|----------|------------|---------------------|-------------------------|---------------------------|---|---|
| Performance Linked Accounts (for Life Saver: formally "Interest Linked Funds") | | | | | | | | |
| PLA001 | Manulife Canadian Investment Class Account | ✓ | ✓ | | | | | |
| PLA002 | Mackenzie Sentinel Income | ✓ | ✓ | | | | | |
| PLA003 | Manulife Corporate Bond Fund | ✓ | ✓ | | | | | |
| PLA004 | Manulife International Value Class Account | ✓ | ✓ | | | | | |
| PLA005 | CI American Equity | ✓ | ✓ | | | | | |
| PLA006 | Manulife International Value Class Account (REU) | ○ | | | | | | |
| PLA007 | Manulife International Value Class Account (RFE) | ○ | | | | | | |
| Managed Linked Accounts | | | | | | | | |
| MLA100 | Mackenzie Focus Canada | | | ✓ | | | | |
| MLA101 | Mackenzie Cundill Value | | | ✓ | | | | |
| MLA102 | Mackenzie Universal US Growth Leaders | | | ✓ | | | | |
| MLA103 | Mackenzie Ivy Foreign Equity | | | ✓ | | | | |
| Canadian Equity Accounts | | | | | | | | |
| CDNE001 | General Equity Index | | | | | ○ | | |
| CDNE002 | Maritime (Trimark) Domestic Index | | | | | ✓ | | |
| CDNE003 | Canadian Index | | | | | ✓ | | |
| CDNE004 | Canadian Total Return Index | | | | | ✓ | | |
| International Equity Accounts | | | | | | | | |
| INTE001 | Maritime (Trimark) European Index | | | | | ✓ | | |
| INTE002 | Maritime (Trimark) International Index | | | | | ✓ | | |
| INTE003 | International Index | | | | | ✓ | | |
| U.S. Equity Accounts | | | | | | | | |
| AME001 | American Index | | | | | ✓ | | |
| AME002 | American Total Return Index | | | | | ✓ | | |
| Bond Accounts | | | | | | | | |
| BND001 | American Bond Index (Based on U.S. Bonds) | | | | | ✓ | | |
| BND002 | Bond Index/Bond (Based on Cdn Bonds) | | | | | ✓ | | |

* Transfers may be subject to Market Value Adjustment

** If one of the Advisor Funds is chosen, all current and future funds must be invested in this fund.

○ May not be available for all plans. Please check policy wording for applicable funds.

△ Available for fund transfers only (Future deposits may not be allocated to this fund).